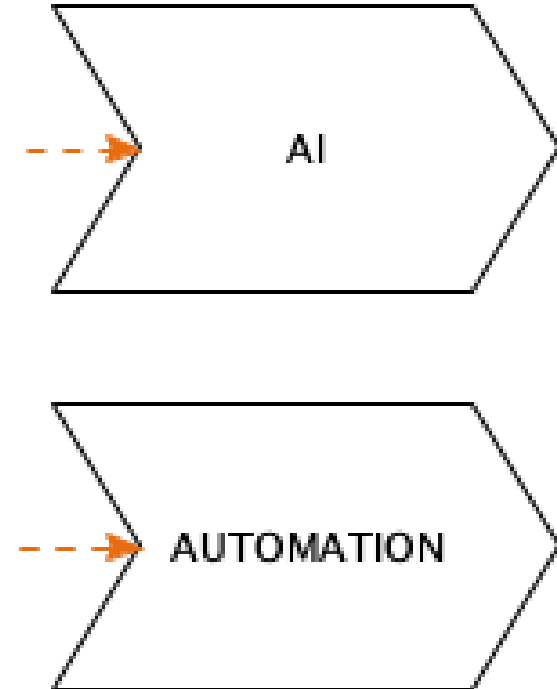


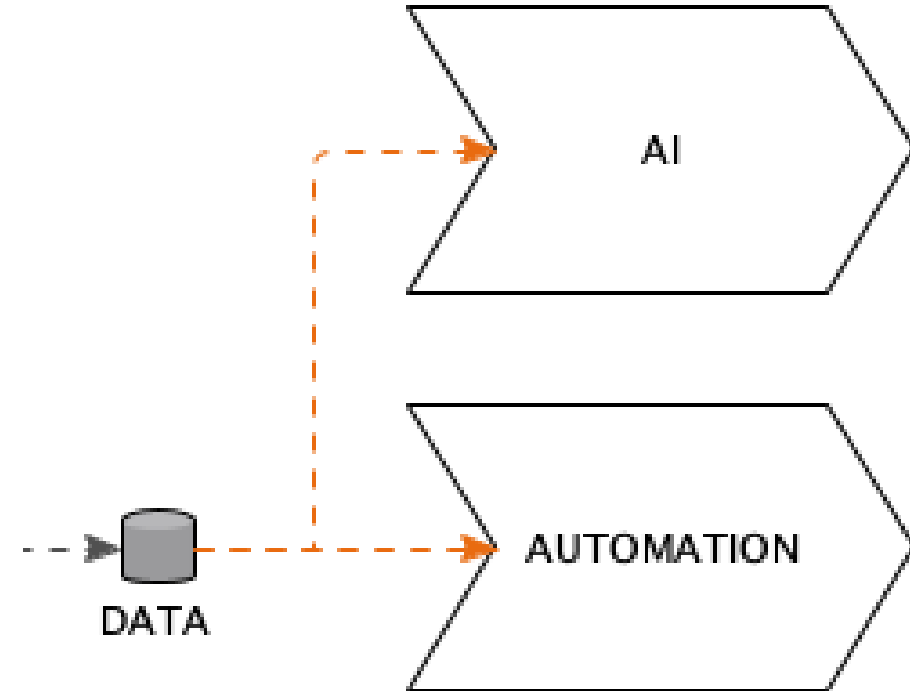
LEAN DIGITAL



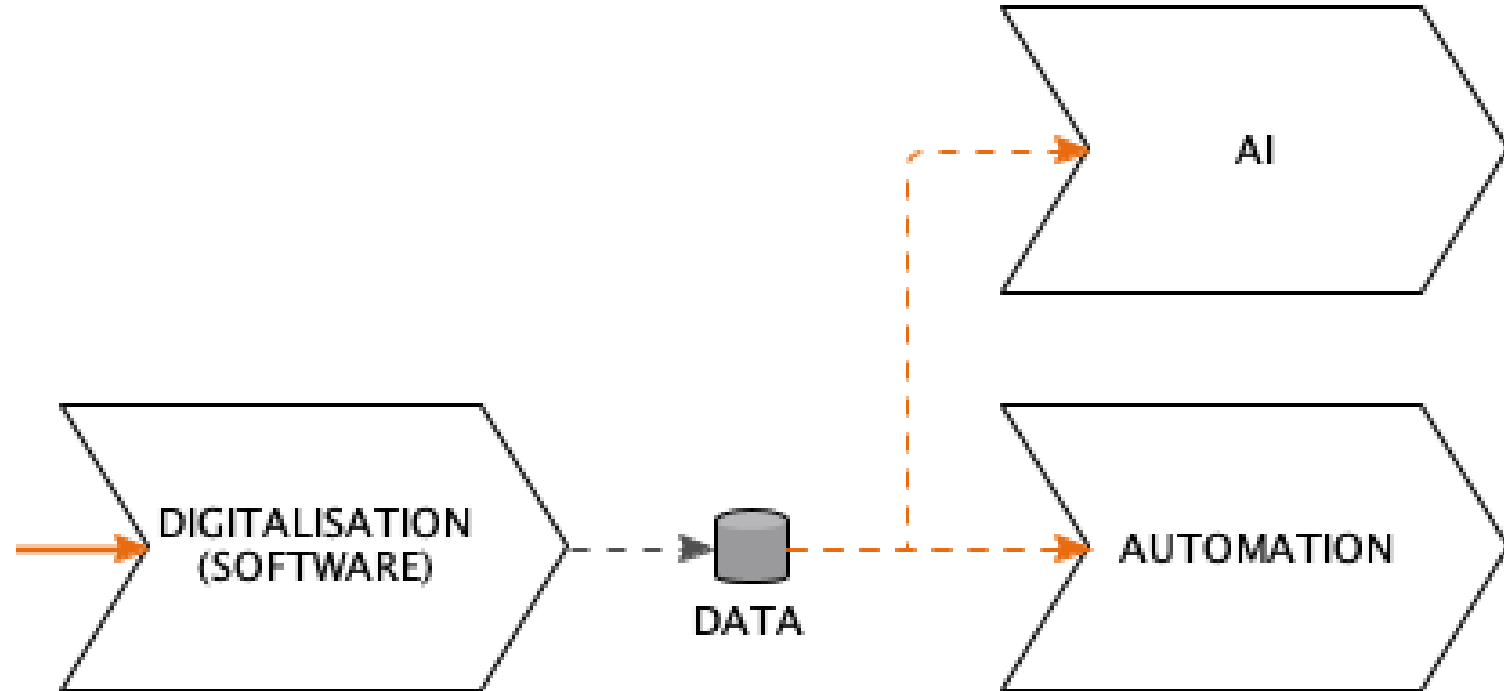
Digitalisation/automation



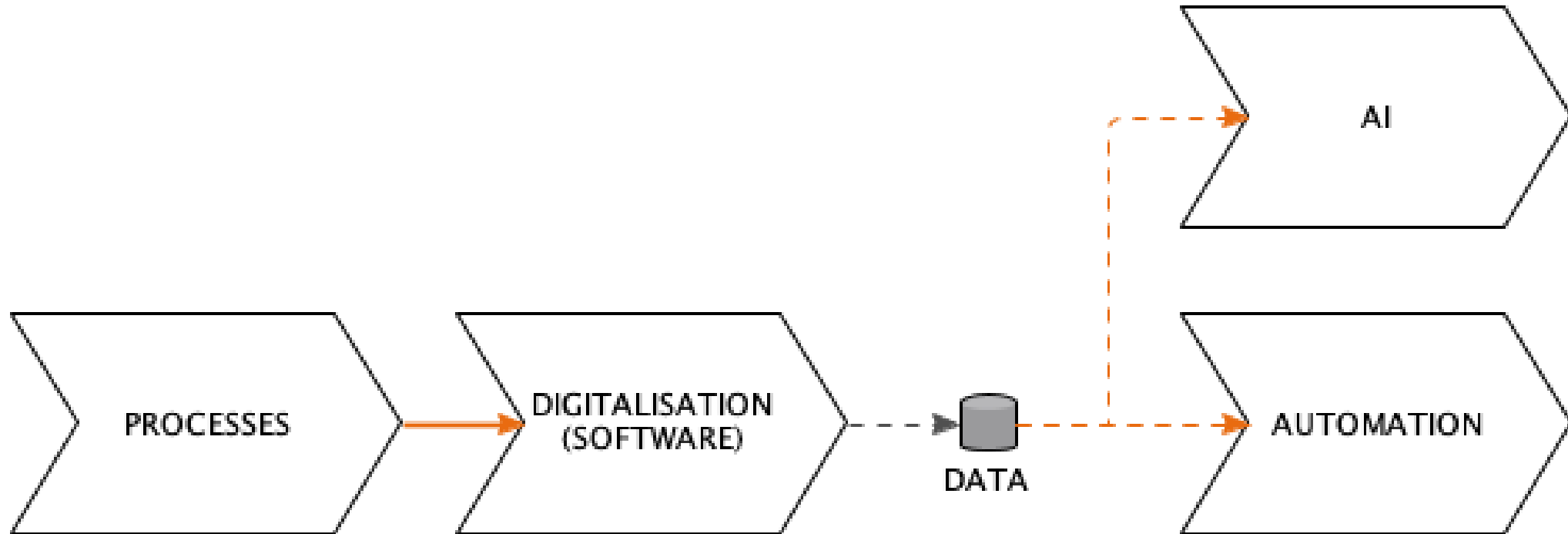
Digitalisation/automation



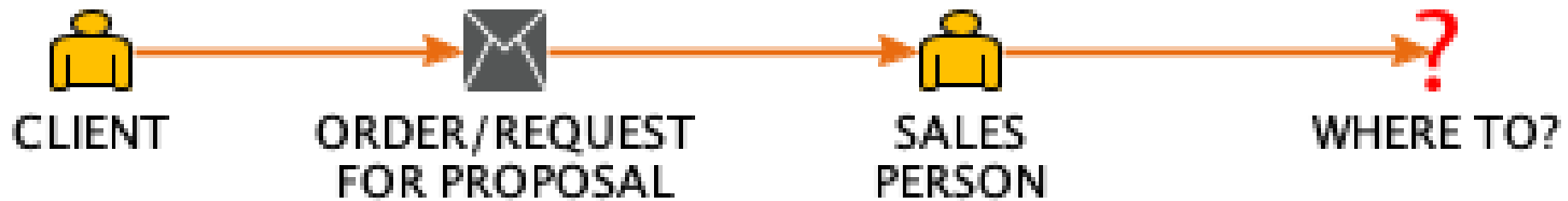
Digitalisation/automation



Digitalisation/automation



Digitalisation/automation - sales



Digitalisation/automation - sales

What data?

Where it goes?

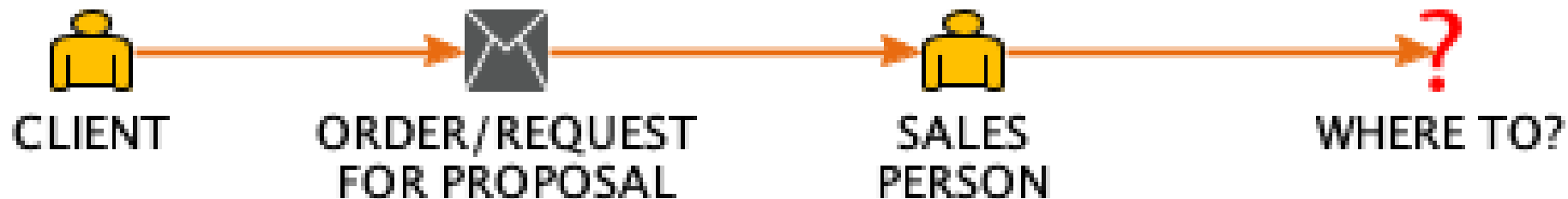
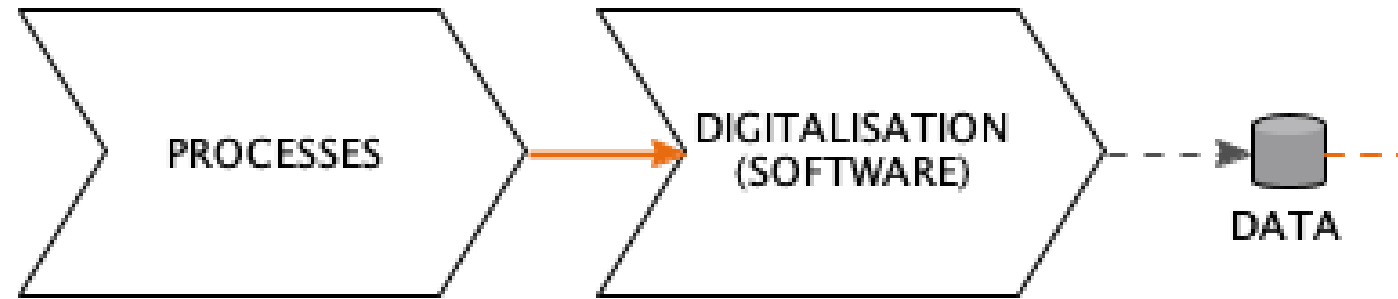
What we do with the data?

How we create proposal?

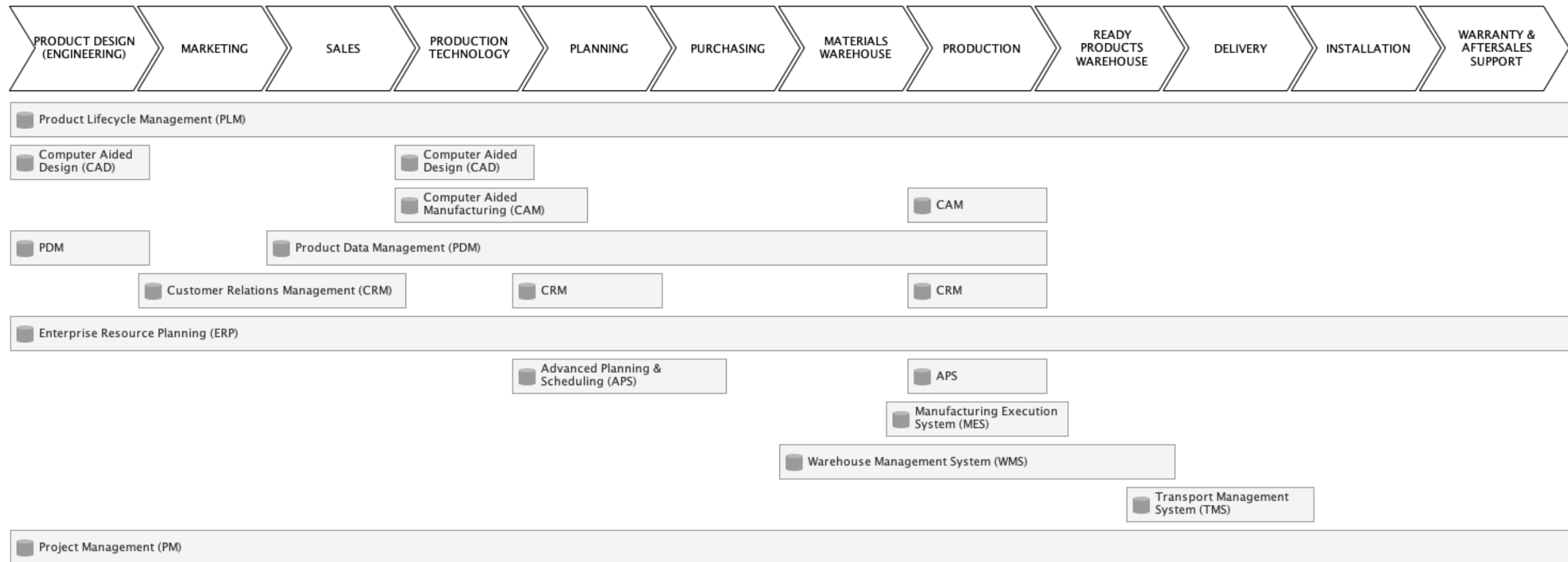
How we create sales order?

How we configure product?

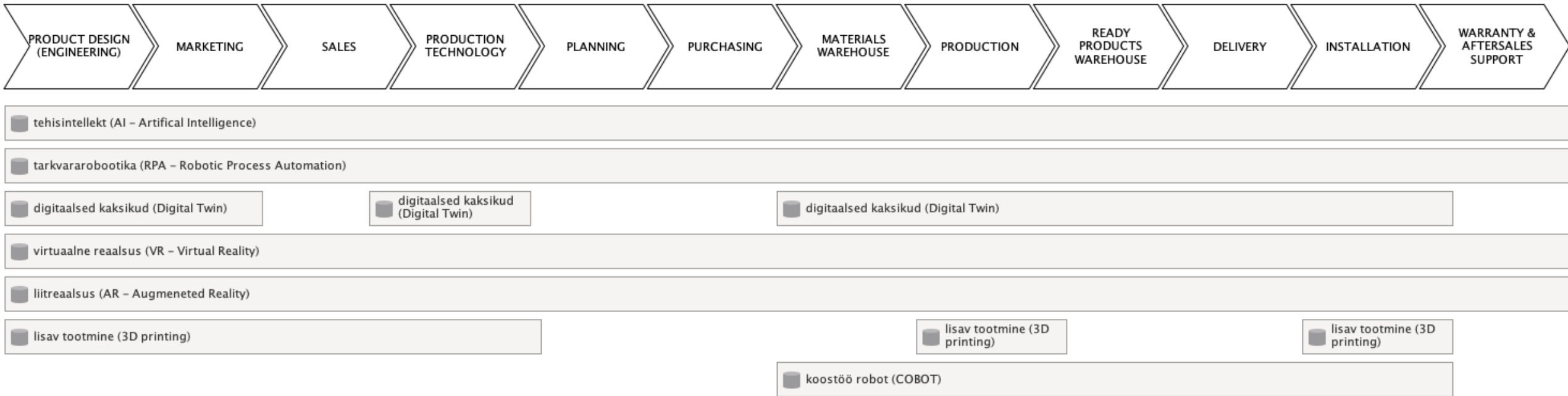
How we follow proposal/ sales order status?

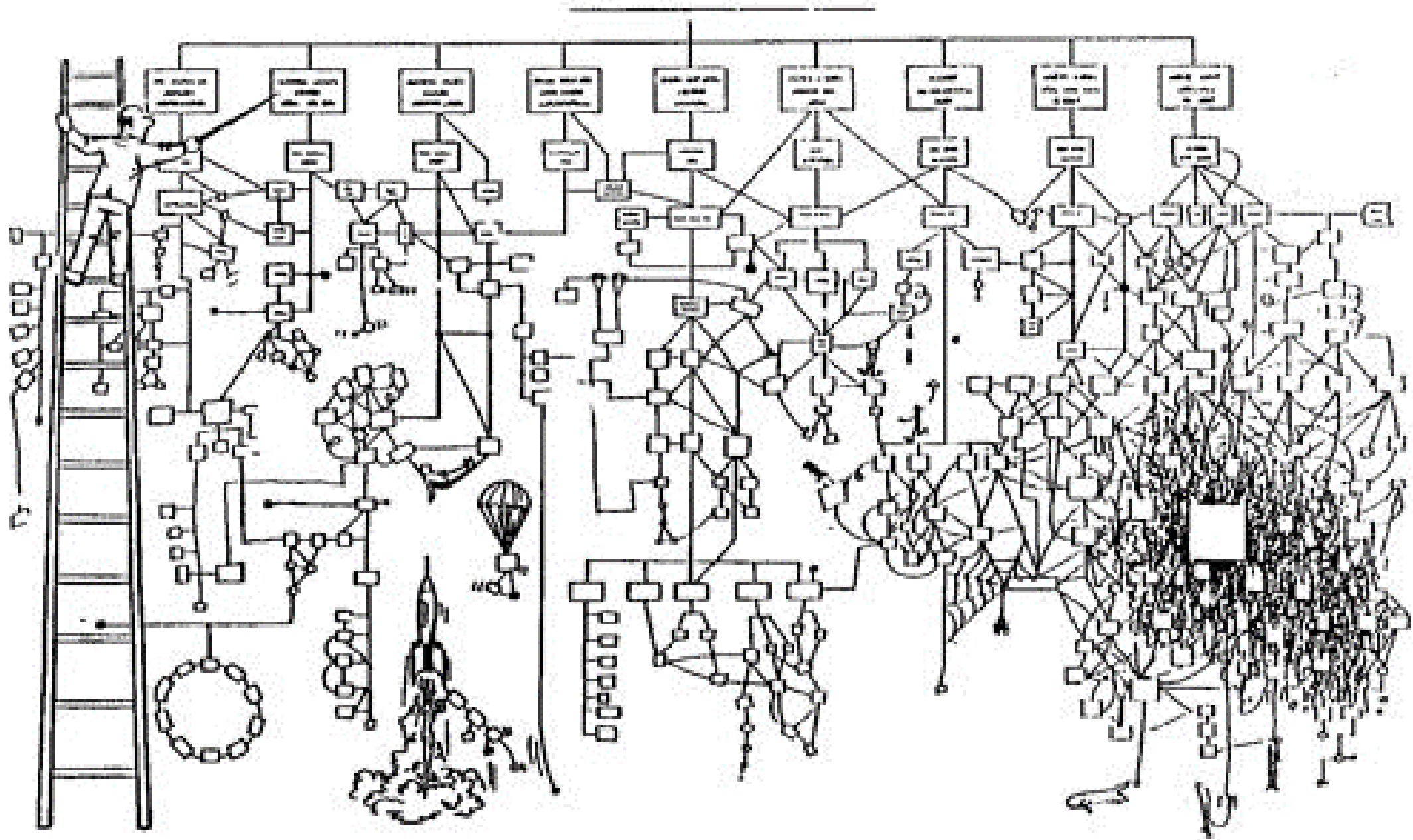


Process + Digi (software) + Automatisisation/AI „classical“ softwares



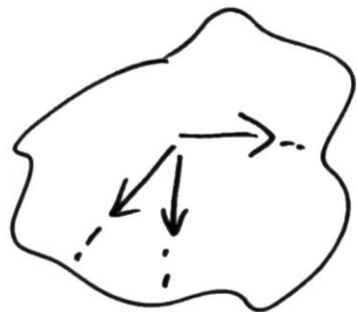
Process + Digi (software) + Automatisatsioon/AI „modern“ technologies





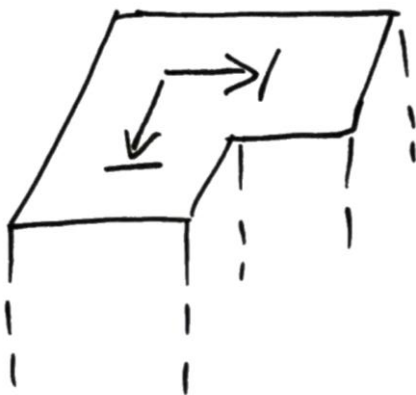
Äriprotsesside modelleerimine, parendamine ja juhtimine

LÄHTEPUNKT



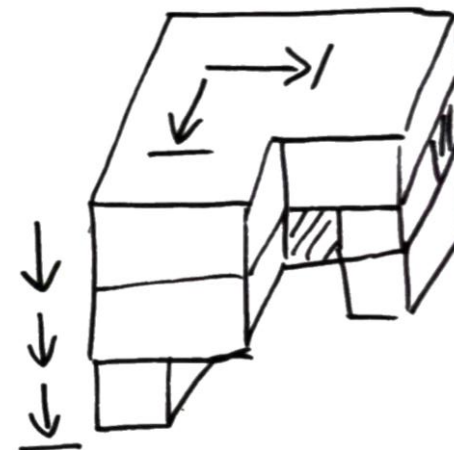
arusaam ärimaastikust erinev
ebaselge mis protsesse meil on
vastutusalad ei ole selged
muutuste juurutamine võtab aega
IT projekte on rakse teha

ÄRIMAASTIK



üks äriprotsesside maastik kõigile
arusaadav mitu protsessi on
vastutusalad on selged
muutuste juurutamine võtab aega
IT projekte on raske teha
alamprotsesse ei ole näha
isik & protsessi / tegevus ei ole selge

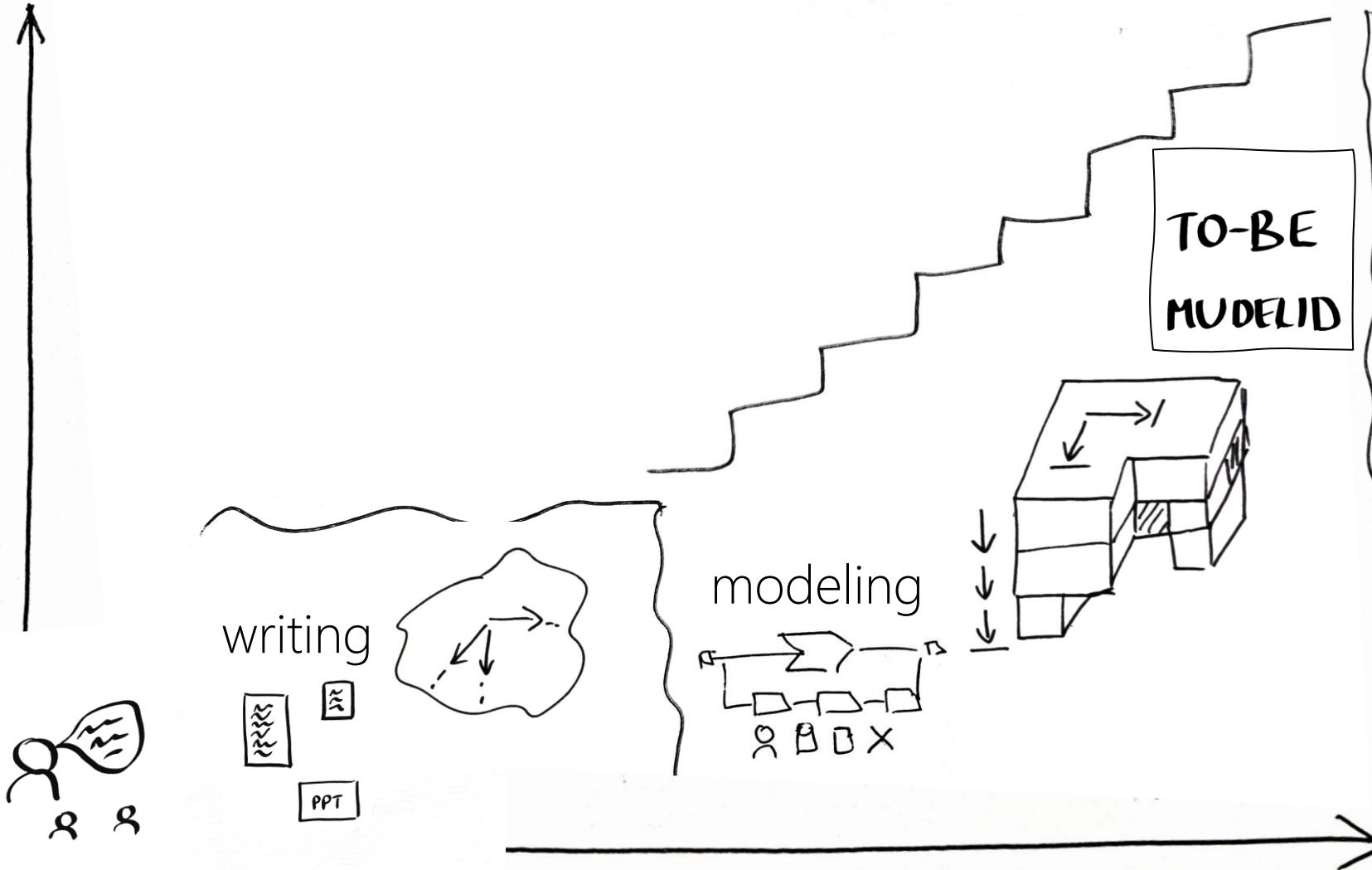
ÄRIPROTSESSID



üks äriprotsesside maastik kõigile
arusaadav mitu protsessi on
vastutusalad (ja kompleksus) on selged
muutuste juurutamine on tõhusam
IT projekte on tunduvalt kergem teha
alamprotsesse on selgelt näha
selge kes mis milleks teeb = isik & tegevus
nõrgad kohad lokaliseeritud

PROCESS PERFORMANCE

DIGITALIZATION



automation



execution



TO-BE
MODELID

writing

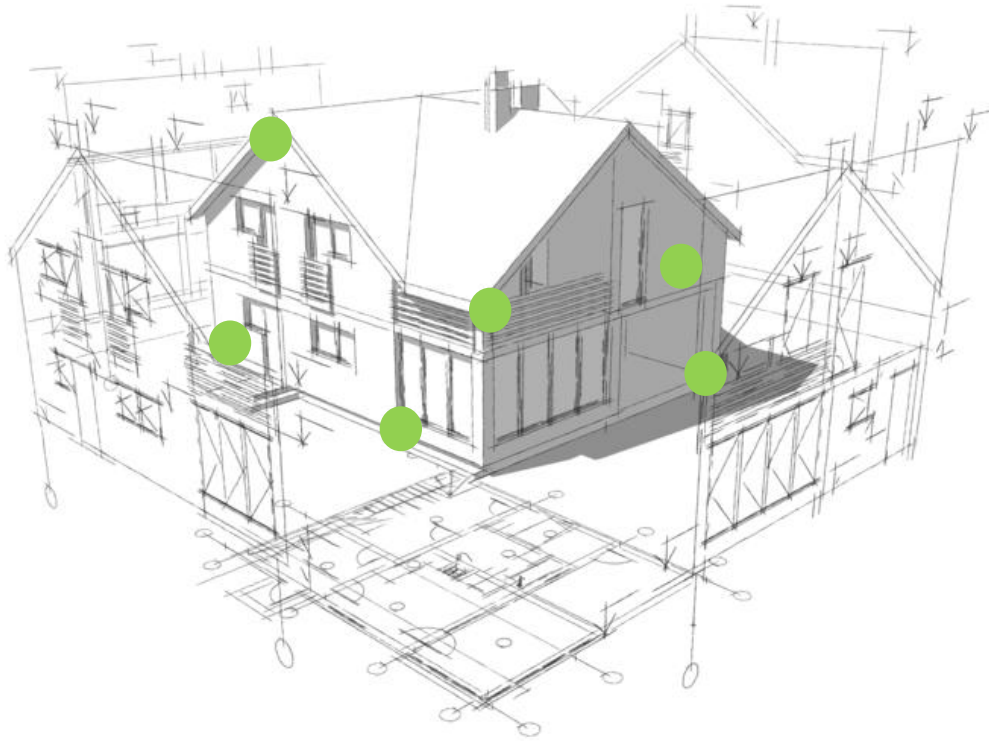


modeling



PROCESS COMPLEXITY

IT arhitektuur



Mitu infosüsteemi?

Kes on omanik?

Kes on kasutaja?

Kus tegevustes / protsessides kasutatakse?

Kus asuvad riskid?

SWOT analüüs

Küberturvalisus

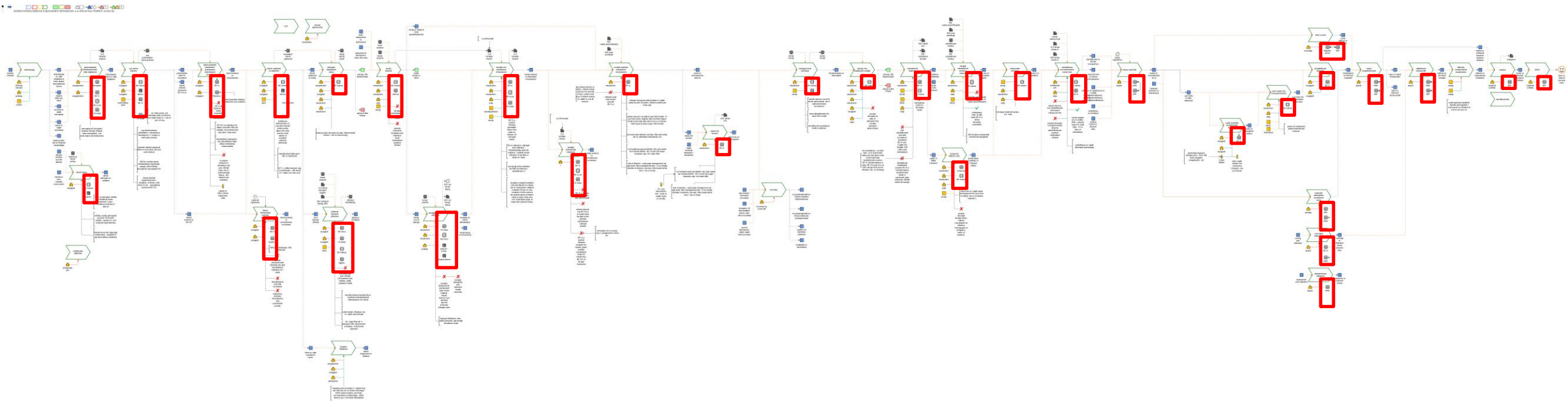
ISO 27001 nõuded

Kasutatavate infosüsteemide maksumus?

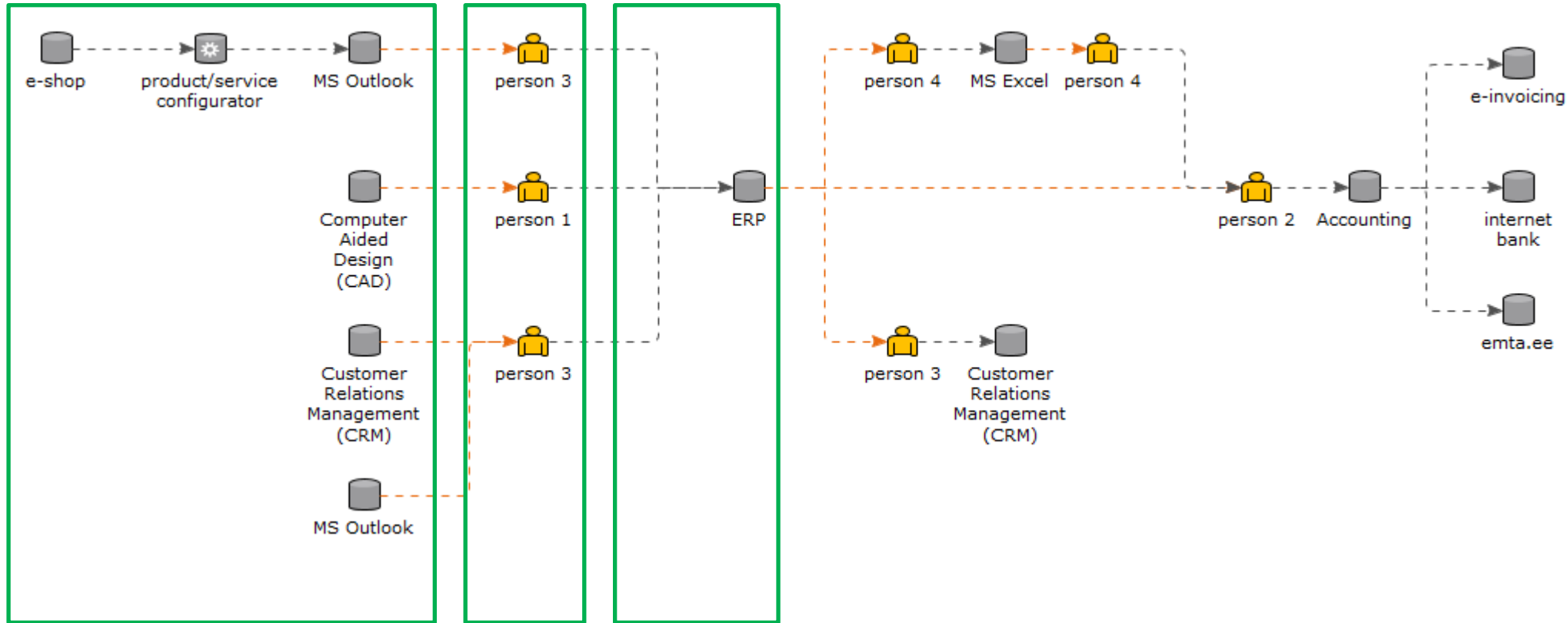
....

● Infosüsteem

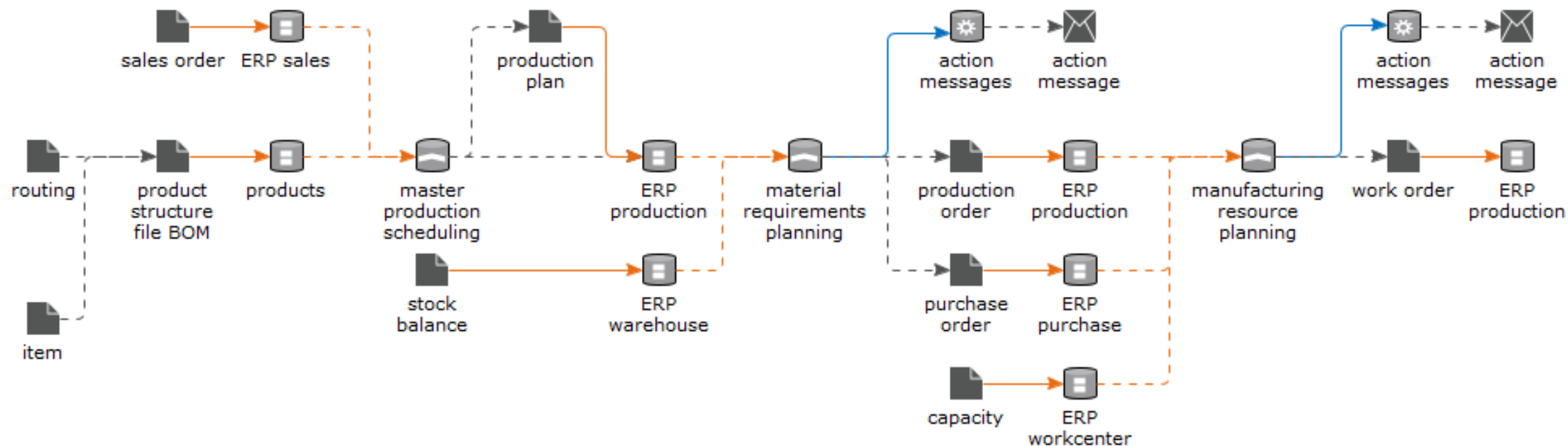
IT arhitektuur



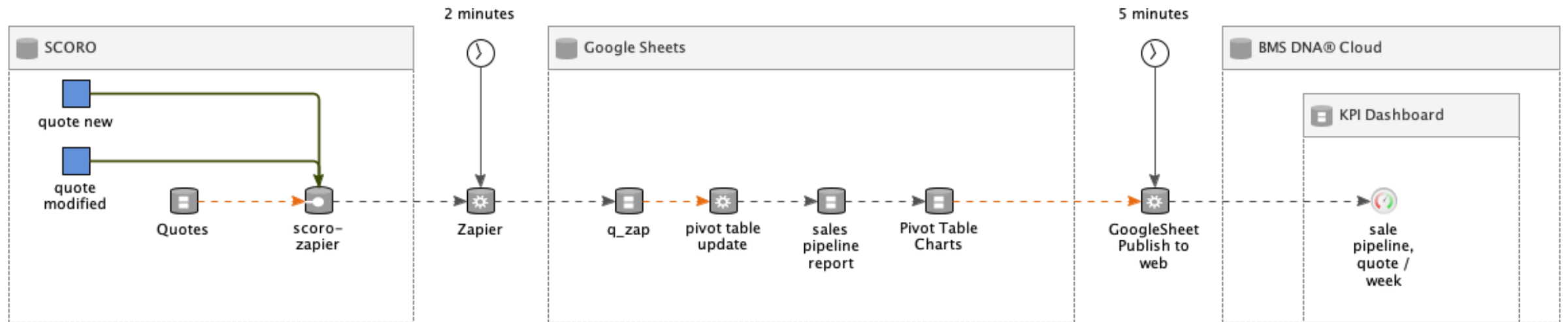
IT arhitektuur näide 1



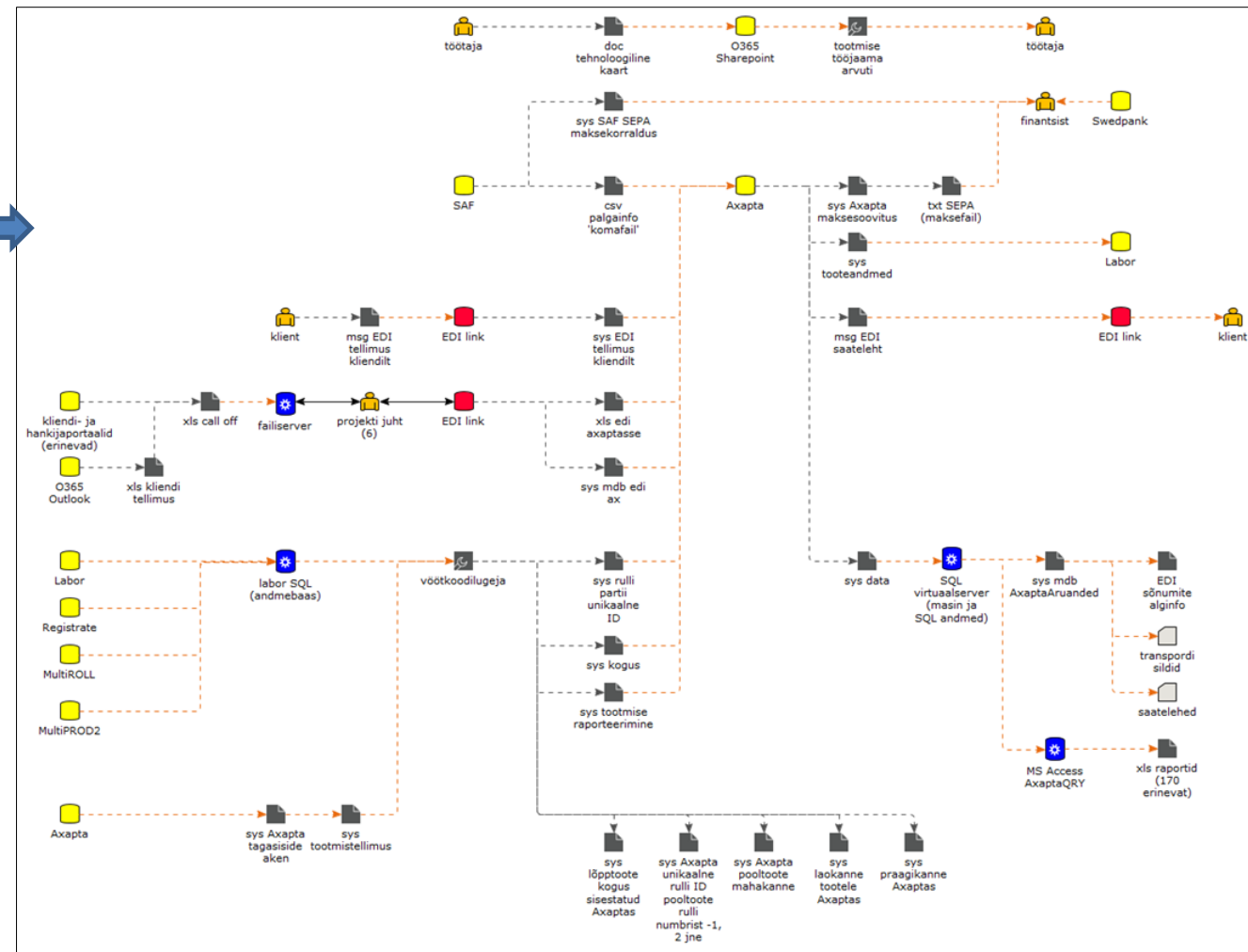
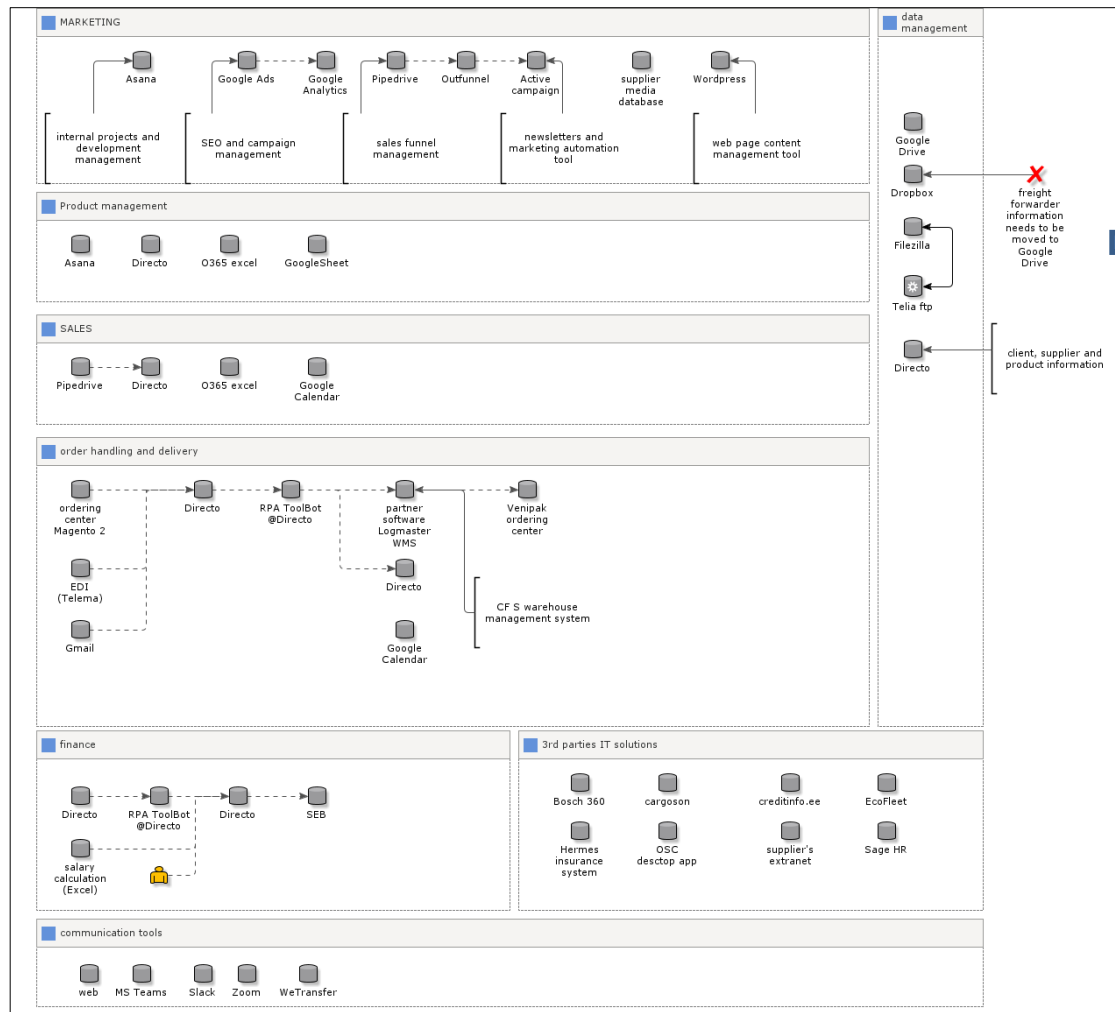
IT arhitektuur näide 2



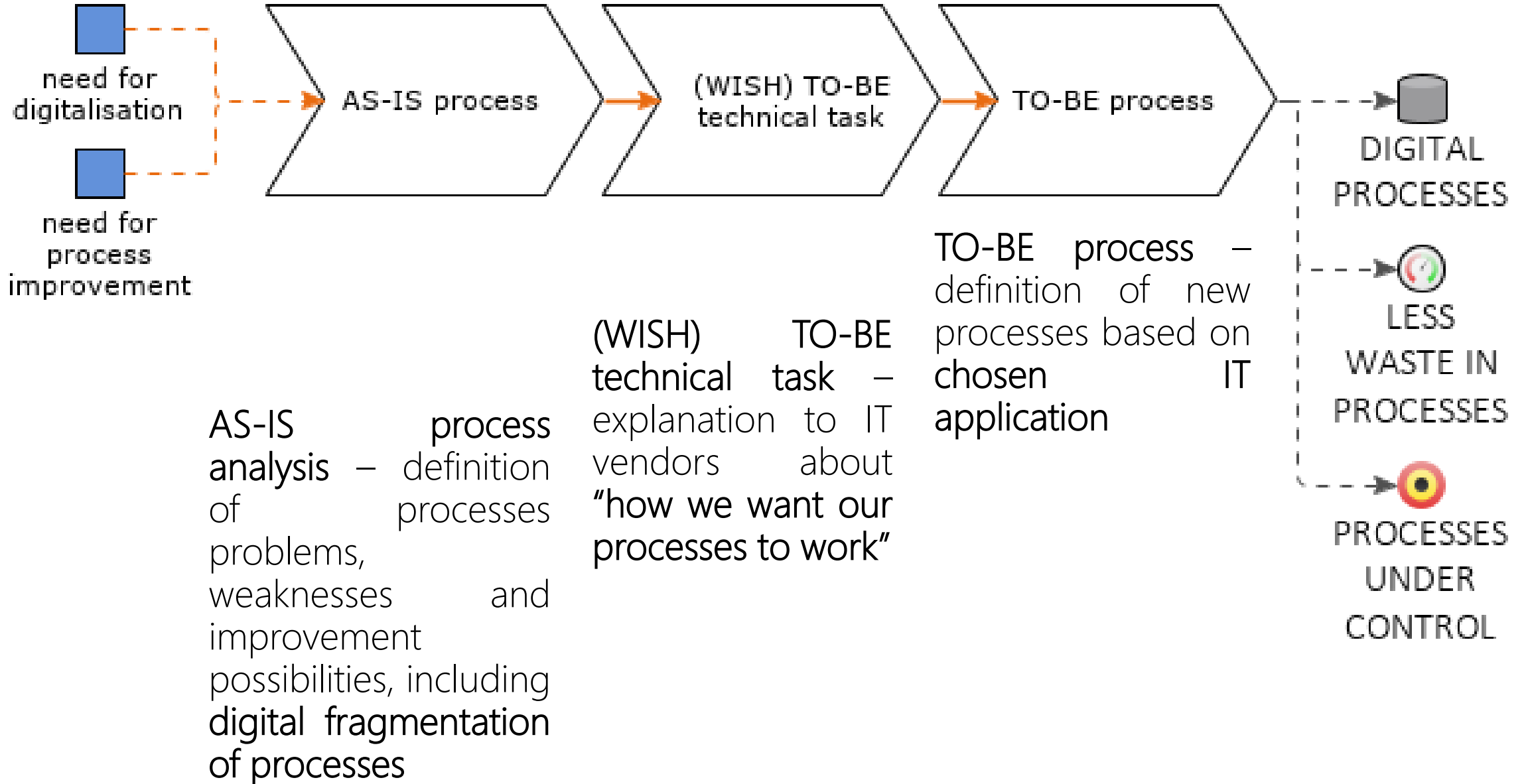
IS components and integrations

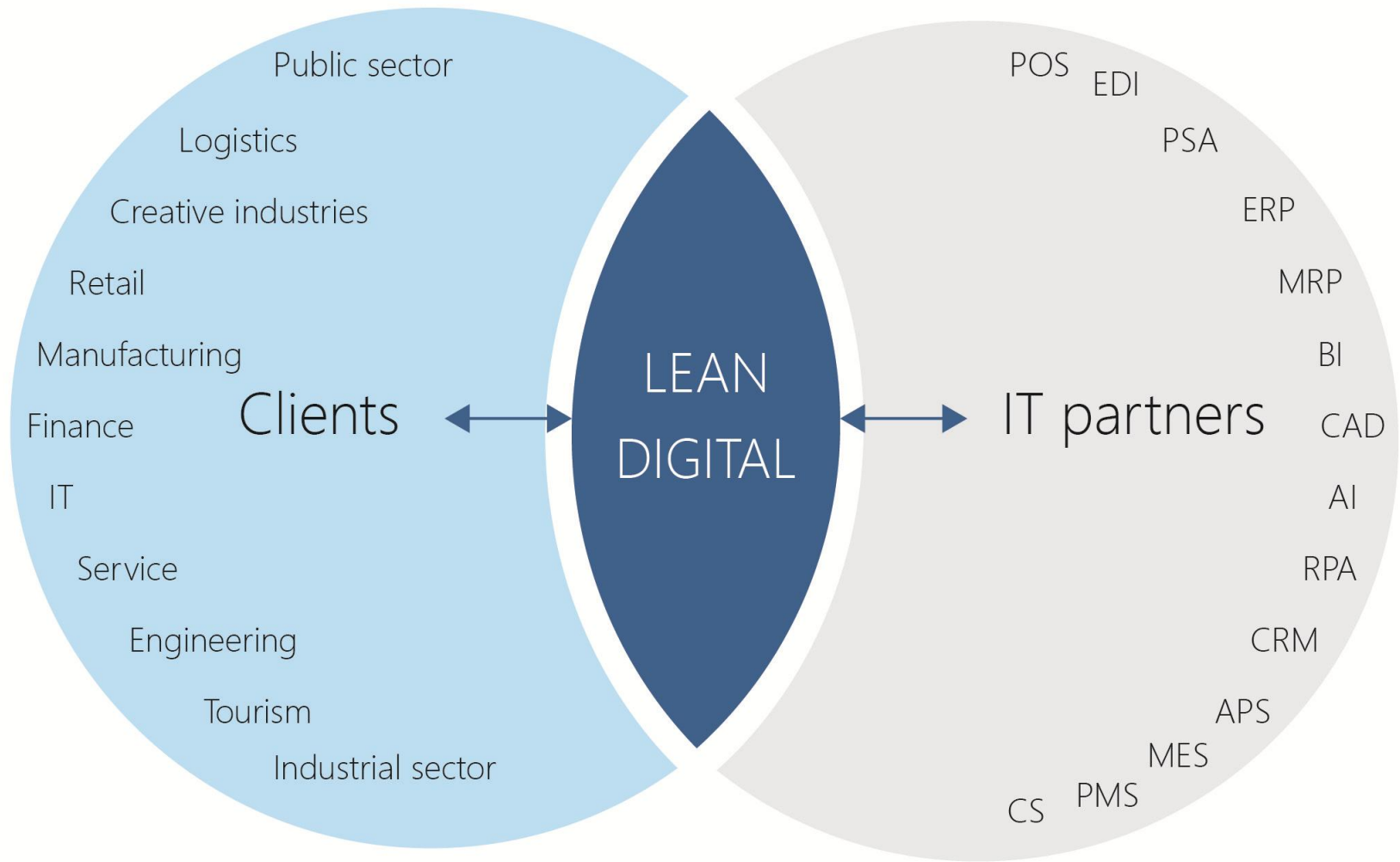


IT arhitektuur näide 3



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2013 TalTech – Business Administration, Process management and analysis (PhD)

2020 TalTech – Digital Transformation (MSc)

2022 University of Tartu – Artificial Intelligence

2001 JOT Eesti – Project manager

2003 TalTech – Lecturer

2005 Stoneridge Electronics – Production manager

2009 Glamox HE – Quality manager

2013 TalTech – Operations Management chair holder, Associate Professor

2017 TalTech – Logistics programm director, Associate Professor

2004 ... **LEAN DIGITAL**– founder, trainer, consultant

2009 ... **EIS (Gov.Auth.)** – external consultant, operations management, lean thinking, development, digitalisation

LEAN DIGITAL

SYSTEMATIC LONG-TERM
PROCESS AND DIGITALISATION
MANAGEMENT

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